Prioritized Multi-Family Sales to North Vancouver Residents
Council Workshop
December 5, 2017

Graham Winterbottom, Senior Community Planner
Residential Sales to North Vancouver Residents

1. October 18, 2017 Council Motion
2. Local examples
3. Issues
4. Recommendation
Horseshoe Bay condo development to target local buyers only

By Jill Slattery
Online Producer  Global News
# Residential Sales to North Vancouver Residents

<table>
<thead>
<tr>
<th>Project</th>
<th>Action</th>
<th>Details</th>
<th>Outcome</th>
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<tbody>
<tr>
<td><strong>2015</strong> District of N. Vancouver</td>
<td>Voluntary by developer</td>
<td>90 day local priority</td>
<td>80% local sales</td>
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<td>Edgemont Seniors Living</td>
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<tr>
<td><strong>2016</strong> District of W. Vancouver</td>
<td>Voluntary by developer</td>
<td>30 day local priority; 60 days Metro; signed declaration.</td>
<td>30% local sales</td>
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<td>Westbank, Sewell’s Marina</td>
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## 2017 City of Vancouver Council Motion
- *First opportunity to purchase pre-sale homes to residents who live and work in Vancouver*
- 2018 *Housing Strategy priority action.*
Residential Sales to North Vancouver Residents

Issues

1. Liability/Risk
   - No Municipal authority to regulate ownership;
   - Potentially discriminatory under the *Canadian Charter of Rights and Freedoms*

2. Regulatory
   - Definition of local;
   - Enforcement.
Residential Sales to North Vancouver Residents

THAT staff be directed to discuss with developers opportunities to voluntarily prioritize the marketing and sale of new multi-family residential developments to North Shore residents.